

Who We Are

2019
FOUNDED

\$50-400M
INVESTMENT AMOUNT

>\$200M
COMPANY REVENUE SIZE

\$1.7B
AUM

LongRange Capital was formed to take a **longer-term perspective** to investing and building stronger and better middle market businesses through a **company-focused and customer-first philosophy**.

The firm's investment professionals have a demonstrated track record of success and collectively **bring 50+ years of investing experience**. Our capital offers the **flexibility** to be either a majority or minority owner as well as a partner or structured capital provider to corporations, families, business leaders and other shareholders for companies headquartered in North America or Europe.

Regardless of ownership position, location, company size, or investment level, we attempt to deliver a practical and **differentiated approach** and associated solution by identifying and solving complex business challenges and implementing bespoke solutions. Over multi-decade careers, our principals have accumulated significant experience in many sectors and investment types. Our **collaborative** workstyle, non-financial engineering approach, multi-sector and situational experience, tailored capital flexibility, and willingness to **identify solutions** through multiple, differentiated perspectives set us apart.

Investment Criteria

OWNERSHIP POSITION

Majority
Minority
Joint Venture Partner

INDUSTRY EXPERTISE*

Non-Discretionary Consumer
Value-Added Industrials
Data & Information-Based Services

*Opportunistic across all-other sectors (other than oil & gas E&P and midstream)

STRUCTURE

Common Equity
Preferred Equity
Structured Capital
Preferred Investments in Public Equities
Joint Ventures

Current Investments



Batesville: a leading provider of quality death care products and services as well as innovative technology solutions

Headquarters: US
Sector: Value-Added Industrials/Non-Discretionary Consumer
Ownership Type: Majority
Transaction Type: Corporate Carveout



Peraton: a leading provider of technology-focused services and solutions to various federal government agencies, including space, intelligence, defense, civil, and healthcare

Headquarters: US
Sector: Data & Information-Based Services/Technology
Ownership Type: Minority
Transaction Type: Minority Investment

Representative Historical Investments*

FAMILY BUSINESS RECAPITALIZATION

Location: Europe
Sector: Consumer - Packaged food & meats
Ownership position: Minority
Deal Dynamics: Recapitalization to support two founders in repurchasing equity from constraining institutional owners

CORPORATE CARVEOUT

Location: US
Sector: Restaurant
Ownership position: Minority
Deal Dynamics: Carveout of a business that had been declining for the previous five years

ACQUISITION SUPPORT

Location: Europe
Sector: Specialty Chemicals
Ownership position: Majority
Deal Dynamics: Acquisition support for a business in a previously failed sale process from a liquidating investment fund

CORPORATE CARVEOUT

Location: US
Sector: Restaurants
Ownership position: Significant minority
Deal Dynamics: Carveout of a business that enabled the public parent to remove the declining business that had been overshadowing its growing segments

FAMILY-OWNED TRANSACTION

Location: Canada
Sector: Auto Parts & Equipment
Ownership position: Majority
Deal Dynamics: Purchased an industrial company from a founder's estate

CORPORATE CARVEOUT

Location: Europe
Sector: Specialty Chemicals
Ownership position: Majority
Deal Dynamics: Carveout with global operations in 24 locations

* Note: The investments above are representative of the types of investments LongRange can invest in. These investments were led by a senior member of the LongRange team prior to the formation of LongRange in unrelated entities in which the individual was a principal.