

## Who We Are

**2019**  
FOUNDED

**\$1.7B**  
AUM

**\$50-400M**  
INVESTMENT AMOUNT

**>\$200M**  
COMPANY REVENUE SIZE

LongRange Capital was formed to take a **longer-term perspective** to investing and to build stronger and better middle market businesses through a **company-focused and customer-first philosophy**. Our capital offers the **flexibility** to be either a majority or minority owner as well as a partner or structured capital provider to corporations, families, business leaders and other shareholders for companies headquartered in North America or Europe.

Regardless of ownership position, location, company size, or investment level, we attempt to deliver a practical and **differentiated approach** by identifying and solving complex business challenges and implementing bespoke solutions. Over multi-decade careers, our principals have accumulated significant experience in many sectors and investment types. Our **collaborative** workstyle, non-financial engineering approach, multi-sector and situational experience, tailored capital flexibility, and willingness to **identify solutions** through multiple, differentiated perspectives set us apart.

## Investment Criteria

### OWNERSHIP POSITION

Majority  
Minority  
Joint Venture Partner

### INDUSTRY EXPERTISE\*

Non-Discretionary Consumer  
Value-Added Industrials  
Data & Information-Based Services

\*Opportunistic across all-other sectors (other than oil & gas E&P and midstream)

### STRUCTURE

Common Equity  
Preferred Equity  
Structured Capital  
Preferred Investments in Public Equities  
Joint Ventures

## Current Investments



[www.bakkavor.com](http://www.bakkavor.com)

Bakkavor (LSE: BAKK): largest manufacturer of private-label fresh prepared food in the UK, with growing operations in the US and China

**Headquarters:** UK  
**Sector:** Non-Discretionary Consumer  
**Ownership Type:** Minority  
**Transaction Type:** PIPE



[www.batesville.com](http://www.batesville.com)

Batesville: a leading provider of quality death care products and services as well as innovative technology solutions

**Headquarters:** US  
**Sector:** Value-Added Industrials / Non-Discretionary Consumer  
**Ownership Type:** Majority  
**Transaction Type:** Corporate Carveout



[www.peraton.com](http://www.peraton.com)

Peraton: a leading provider of technology-focused services and solutions to various federal government agencies, including space, intelligence, defense, civil, and healthcare

**Headquarters:** US  
**Sector:** Data & Information-Based Services / Technology  
**Ownership Type:** Minority  
**Transaction Type:** Minority Investment

## Representative Historical Investments\*

### Family Business Recapitalization

<b>Location:</b>	Europe
<b>Sector:</b>	Consumer - Packaged Food & Meats
<b>Ownership:</b>	Minority
<b>Deal Dynamics:</b>	Recapitalization to support two founders in repurchasing equity from constraining institutional owners

### Corporate Carveout

<b>Location:</b>	US
<b>Sector:</b>	Restaurants
<b>Ownership:</b>	Majority
<b>Deal Dynamics:</b>	Carveout of a business that had been declining for the previous five years

### Acquisition Support

<b>Location:</b>	Europe
<b>Sector:</b>	Specialty Chemicals
<b>Ownership:</b>	Majority
<b>Deal Dynamics:</b>	Acquisition support for a business in a previously failed sale process from a liquidating investment fund

### Corporate Carveout

<b>Location:</b>	US
<b>Sector:</b>	Restaurants
<b>Ownership:</b>	Significant Minority
<b>Deal Dynamics:</b>	Carveout of a business that enabled the public parent to remove the declining business that had been overshadowing its growing segments

### Family-Owned Transaction

<b>Location:</b>	Canada
<b>Sector:</b>	Auto Parts & Equipment
<b>Ownership:</b>	Majority
<b>Deal Dynamics:</b>	Purchased an industrial company from a founder's estate

### Corporate Carveout

<b>Location:</b>	Europe
<b>Sector:</b>	Specialty Chemicals
<b>Ownership:</b>	Majority
<b>Deal Dynamics:</b>	Carveout with global operations in 24 locations

\* Note: The investments above are representative of the types of investments LongRange can invest in. These investments were led by a senior member of the LongRange team prior to the formation of LongRange in unrelated entities in which the individual was a principal.